

## Coaching

### Initial situation:

We have advised and assisted Mrs. W. in the field of health management for about three years. During this time, it has been possible to successfully remove several personal blockages.

The result of this, amongst other things, was that Mrs. W. was able to change her career path, from an employee of a large electronics wholesaler in Germany, to an appointment in the financial services sector in Italy, Switzerland and England, to the Managing Director of a newly founded Italian subsidiary company of a German company in the field of renewable energy.

### Consultation date on 08.09.2008

At this interview, Mrs. W. told me the professional objectives that she would like to achieve by the end of the year. These were:

- to find suitable office premises, possibly within walking distance of a private residence,
- to appoint four engineers for different tasks within the Italian company to relieve her work pressure,
- to promote the extension and development of activities in trading and sales in Italy,
- to increase the level of awareness of the company.
- A capable, independent office employee was also required.
- She was also in search of investors for a major project in southern Italy (investment approx. € 30 million).
- She also brought a printed list of further objectives to the interview!

Mrs. W. has always prepared herself well for our interviews, and the list was therefore very long!

These were the tasks – and the challenge!



**KRAUS & KÖNIG**  
GESUNDHEITS- UND ERFOLGSMANAGEMENT

**Stephan A. König**

*Erfolgsmanagement*

*Personal Coach*

*Radioniker*

*Feng Shui Berater*

Hans-Schrembs-Str. 2

D-92681 Erbendorf

Telefon +49(0)9682-182335

Fax +49(0)9682-182336

info@krausundkoenig.de

www.krausundkoenig.de

### Objectives:

1. Appointment of the suitable employees
2. Occupation of the new office premises
3. Investors for the major project
4. Development of trading and distribution

The following points were addressed during the course of the interview: success, anger, decision, transformation, admission, employees, responsibility, freedom, confidence, anxiety, implementation.

I also carried out a scan on the subject of company consultation, followed by a general scan.

The transmission took place from 08.09.2008 to 15.12.2008

### This resulted in the following changes by the end of the year 2008:

The following successes have so far accompanied the support and the great confidence by the German company management:

- The ideal office premises were found quickly, and without the assistance of agencies. These were in the immediate vicinity of the private residence, and could therefore easily be reached on foot.
- All persons working here feel much at ease.
- An office employee was appointed (from the circle of acquaintances), and
- 2 engineers received contracts by the end of the year. A major part of the objectives was therefore achieved in a relatively short time.
- There are also several forthcoming discussions with possible investors for the € 30 million project in southern Italy. A major change has also occurred with regard to this point.
- The business inquiries increased steadily.
- The first smaller projects have also been realised,
- and cooperations have been concluded with successful sub-contractors.

Mrs. W. naturally also talked about many other activities, although she is also aware that “so many fortunate circumstances” are not possible in normal professional life without assistance.



**KRAUS & KÖNIG**  
GESUNDHEITS- UND ERFOLGSMANAGEMENT

**Stephan A. König**

*Erfolgsmanagement*

*Personal Coach*

*Radioniker*

*Feng Shui Berater*

Hans-Schrembs-Str. 2

D-92681 Erbandorf

Telefon +49(0)9682-182335

Fax +49(0)9682-182336

info@krausundkoenig.de

www.krausundkoenig.de