## Kraus & König Erfolgsmanagement

Stephan A. König, Hans-Schrembs-Straße 2, D-92681 Erbendorf Tel. +49(0)9682-182335 oder +49(0)173-9792163

Hautz, Eva: Hautz - Oase für Beauty & Gesundheit									
Address Data			Send Job Data	Target picture 1	Target picture 2				
Street:	Gerlos 125	First:							
ZIP:	6281	Last:		She's Beauty					
City:	Gerlos	Interval:	1.0 h	Osse für Besuny & Gesundheit im Alpenheit**** Gertos 125					
Tel (p):		Duration:	26 s	Tel: +43-0850-3033113 www.she-is-beauty.at e-mail: office@she-is-beauty.at					
Tel (d):	+43-650-3033113	Total number:							
Date of Birth:	Unknown	Type:	company						
HS name:	What must now be recognised and solved? All this to the good of the whole.								

Мо	rphic fields	Pot/Int/QR	es
1	The quality of our work and its importance for the whole company is realised fully and accurately. We are valued both by our customers and the hotel proprietors. Our service to the whole company is recognised. All this to the good of the whole.	Optimum 20 0	Affirmation
	Interpretation by Kraus & König: This as target affirmation, as already achieved. Comment of the customer: This applies well to the individual areas which must be improved. (Comment - is not sent)		
2	▲ Company consultancy ■ Marketing & sales - Optimisation in the area: ■	Optimum	
	Customer structure	20	
	Interpretation by Kraus & König: This is the subject of several entries, in order to enable reorientation or restructuring in this area, and also support for the implementation. Comment of the customer: That's very good, , the customers are very important to us. (Comment – is not sent)	100	Company consultanc
3	▲ Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Customer service	Optimum 20	
	Interpretation by Kraus & König: Again a "customer" area – for increasing awareness and change. Comment of the customer: We already value our customers, although the reverse is not necessarily the case. (Comment – is not sent)	100	Company consultancy
4	Affirmations according to L.H. • Gland problems: Poor distribution of ideas requiring activity and initiative. You hold yourself back. • I have all the divine ideas and activity that I need. I start moving immediately.	Optimum 20 100	Affirmations
	Interpretation by Kraus & König: The glands have a "control task" – as support in implementing the right activities, and not just thinking about it. Also DOING what one knows. For oneself, as also in the company. Comment of the customer: That sounds good, because the implementation is always the most difficult. (Comment – is not sent)	.55	

▲ Bach blossoms and minerals ■ 11. Elm - Lemon - Chalcedony ■ One has the temporary feeling of not being up to the task or the responsibility. 

Selfconfidence and ability to accept responsibility with realistic assessment of one's own capabilities.

Optimum 20 100



Interpretation by Kraus & König: Self-explanatory.

Comment of the customer:

It's very burdensome at the moment.

(Comment - is not sent)

Bach Flowers with Description ■ White Chestnut; unwanted thoughts and mental arguments, lack of mental peace, unfounded worries, sleepless, mind elsewhere, difficult to concentrate and restlessness, find no inner peace I have inner peace and freedom from mental disturbances.





Interpretation by Kraus & König:

This entry serves to break up obstructive "circles of thought" - to experience new positive thoughts. What do I take today as my truth! That is my truth and today's truth.

Comment of the customer:

This is really a broad subject, one thinks about it all the time.

(Comment - is not sent)

▲ Company consultancy ■ Finances ■ Financial strength ■ Optimisation of Optimum the cash-flow

100

20 Company consultancy

Interpretation by Kraus & König:

Self-explanatory.

Comment of the customer: Yes. (Comment - is not sent)

▲ Quotations ■ Sensitivity ■ Whoever wants to win thinks of the benefit of Optimum others. (Hans Hass)

20

50

Quotations

Interpretation by Kraus & König:

Loosely according to the motto: "Solve the problems of your customers, and you solve your own".

Comment of the customer:

Yes, that gives something to think about. (Comment - is not sent)

▲ Company consultancy ■ Finances ■ Financial planning ■ Optimisation of Optimum capital planning - Optimisation of income planning 20

100

Company consultancy

Interpretation by Kraus & König:

Again a contribution of company consultancy - self-explanatory

Comment of the customer:

This area really needs improvement. (Comment - is not sent)

Optimum Affirmations according to L.H. • Fat (belly): Anger at being denied 20 100

**Affirmations** 

Interpretation by Kraus & König:

Advice on the subject of providing and being provided for - providing for oneself, accepting responsibility for providing for oneself.

food/support. I feed myself with spiritual food; I am well-fed and free.

Comment of the customer:

There are already problems with being provided for. (Comment - is not sent)

11 Organs - Spinal Treatment - Dorn and Hay ■ According to Hay - Emotionalspiritual grounds • C1: Blood supply to the head, pituitary gland, scalp, bones of the face, brain, inner and middle ear, sympathetic nervous system.

■ Headaches, nervousness, insomnia, head colds, high blood pressure, migraine headaches, nervous breakdowns, amnesia, chronic tiredness, dizziness nosode.

Optimum 20 100

Organs - Spinal Treatment

Interpretation by Kraus & König:

Tension leads to division of the mind and heart - i.e. rationality and intuition. It is important also to trust one's intuition, one's gut feeling in such phases.

Comment of the customer:

Support in this area is certainly good, because this does not always succeed.

(Comment - is not sent)

▲ Company consultancy ■ Production - Optimisation in the area: ■ Capacity utilisation	Optimum 20	
Interpretation by Kraus & König: Self-explanatory, this is also there in the order. Comment of the customer: Yes exactly. (Comment – is not sent)	100	Company consultancy
▲ Affirmations ■ Being grateful ■ I am a joyful messenger of gratitude and please so many hearts.	Optimum 20	
Interpretation by Kraus & König: Gratitude is a very important aspect. Being grateful for what has already been achieved – this is certainly already 90%. Also sharing this gratitude with customers – simply by conveying it! Comment of the customer: This is not been learnt otherwise, and rethinking is not always easy. (Comment – is not sent)	100	Affirmations
▲ Quotations ■ Success ■ Being successful means meeting the right people at the right party at the right time.	Optimum 20	
Interpretation by Kraus & König: That's how it should be! Comment of the customer: If this brings the right contacts and customers, it should be right. (Comment – is not sent)	150	Quotations
Affirmations Subliminals ■ Financial success ■ I get the right profit-making ideas effortlessly.	Optimum 20	
Interpretation by Kraus & König: As above – very good. This enables new possibilities to be recognised. Comment of the customer: That's very good, then there is also the right solution. (Comment – is not sent)	75	Affirmations Subliminals
▲ Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Sales terms	Optimum 20	
Interpretation by Kraus & König: This is an area which is always important, and should also be regularly updated. Comment of the customer: We are doing so anyway at the moment. (Comment – is not sent)	150	Company consultancy
▲ Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Economic susceptibility	Optimum 20	
Interpretation by Kraus & König: This should compensate somewhat for the "seasonal dependency", i.e. promote more even utilisation. Comment of the customer: Yes, that would be very good. (Comment – is not sent)	100	Company consultancy
Bach Flower Essences ■ Wild Oat	Optimum	m.
Interpretation by Kraus & König: Here again a support in relation to greater clarity for the moment as well as for the further planning of the activities for the company. Comment of the customer: It is very important to recognise what is right for oneself. (Comment – is not sent)	20 100	11
Sabotage Programs - Elimination ■ Life statements according to Chaffer ■ I am connected	Optimum 20	
Interpretation by Kraus & König:	100	Sabotage Programs – Elimination
	Interpretation by Kraus & König: Self-explanatory, this is also there in the order. Comment of the customer: Yes exactly. (Comment – is not sent)  ▲ Affirmations ■ Being grateful ■ I am a joyful messenger of gratitude and please so many hearts. Interpretation by Kraus & König: Gratitude is a very important aspect. Being grateful for what has already been schieved – this is certainly already 90%. Also sharing this gratitude with customers – simply by conveying it! Comment of the customer: This is not been learnt otherwise, and rethinking is not always easy. (Comment – is not sent)  ▲ Quotations ■ Success ■ Being successful means meeting the right people at the right party at the right time.  Interpretation by Kraus & König: That's how it should be! Comment – is not sent)  Affirmations Subliminals ■ Financial success ■ I get the right profit-making ideas effortlessly.  Interpretation by Kraus & König: As above – very good. This enables new possibilities to be recognised. Comment of the customer: That's very good, then there is also the right solution. (Comment – is not sent)  ▲ Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Sales terms  Interpretation by Kraus & König: This is an area which is always important, and should also be regularly updated. Comment of the customer: We are doing so anyway at the moment. (Comment – is not sent)  ▲ Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Sales terms  Interpretation by Kraus & König: This should compensate somewhat for the "seasonal dependency", i.e. promote more even utilisation. Comment – is not sent)  Bach Flower Essences ■ Wild Oat  Interpretation by Kraus & König: Here again a support in relation to greater clarity for the moment as well as for the further planning of the activities for the company. Comment – is not sent)  Sabotage Programs – Elimination ■ Life statements according to Chaffer ■ I am connected	utilisation by Kraus & König: Self-explanatory, this is also there in the order. Comment of the cutstomer: Yes exactly. (Comment - Is not sent)  ▲ Affirmations ■ Being grateful ■ I am a joyful messenger of gratitude and please so many hearts.  Interpretation by Kraus & König: Gratitude is a very important aspect. Being grateful for what has already been achieved - this is certainly already 90%. Also sharing this gratitude with customers - simply by conveying it! Comment of the customer: This is not been learnt otherwise, and rethinking is not always easy. (Comment - is not sent)  ▲ Quotations ■ Success ■ Being successful means meeting the right people at the right party at the right time.  - Interpretation by Kraus & König: That is how it should be! Comment of the customer: If this brings the right contacts and customers, it should be right. (Comment - is not sent)  A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum calles terms  - A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum sales terms  - A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum sales terms  - A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum sales terms  - A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum sales terms  - A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum sales terms  - A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum sales terms  - A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum sales terms  - A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum sales terms  - A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum sales terms  - A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum sales terms  - A Company consultancy ■ Marketing & sales - Optimisation in the area: ■ Optimum sales terms  - A Company consultancy ■ M

20	▲ Harmonisation of body and psyche ■ Increasing the feeling of self-esteem  Interpretation by Kraus & König: Self-explanatory. Comment of the customer: That's quite clear, and is a recurring subject. (Comment – is not sent)	Optimum 20 150	Harmonisation of body and psyche
21	▲ Book of answers ■ Change your point of view  Interpretation by Kraus & König:  Promotion of new points of view and possibilities.	Optimum 20 100	Book of answers
	Comment of the customer:  We already had that further above. (Comment – is not sent)	100	
All	he best.		